

People and Social Responsibility

Civil Society Engagement

Mr Ken Williams  
Mayor of the District of the Highlands  
District of Highlands  
1980 Millstream Road,  
Victoria BC V9B 6H1  
Canada

RECEIVED

DEC 13 2017

District of Highlands  
Via Courier.

Paris, December 1, 2017

*Re: Your letter dated June 30, 2017 on Fair Share of Climate Costs*

Dear Mayor Williams,

We acknowledge your letter of June 30, 2017, outlining the vulnerability of the community of the Highlands to climate change impacts.

Total is fully aware of the challenges represented by climate change. As an actor in the energy industry, the Group intends to contribute to the achievement of the "below 2°C" target. Indeed, we are building the Group's future by taking the International Energy Agency (IEA)'s 2°C scenario as a reference.

Total's challenge is to increase access to affordable energy to satisfy the needs of a growing population, while providing concrete solutions that will help limit the effects of climate change and supply an energy mix that progressively decreases in carbon intensity.

This ambition is described in our Climate Report, which was published for the second time in May 2017. It details how we have integrated the impact of climate change into our overarching strategy. This strategy is based on three pillars.

Firstly, Total endeavors to reduce the carbon intensity of its current production mix. We have exited the coal business. Also, natural gas, the least emitting hydrocarbon source of greenhouse gas, will make up the biggest share of our portfolio in 20 years' time.

Secondly, we seek to accelerate the development of renewable energies and more generally low-carbon businesses by having them make up 20% of the Group's portfolio within 20 years. Total is already a major player in solar energy and invests heavily in this sector. The acquisition of SunPower has made Total a leader in the solar industry, reinforced by the creation of Total Solar and the acquisition of EREN RE in 2017. The acquisition of Saft will add energy storage solutions to Total's portfolio which are necessary to enhance the development of renewable energies.

Adresse postale : 2 place Jean Millier - La Défense 6 - 92078 Paris La Défense Cedex  
Tél. + 33 (0)1 47 44 45 46

TOTAL S.A.  
Société Anonyme au capital de 5 944 195 400 euros  
Siège social : 2 place Jean Millier - La Défense 6 - 92400 Courbevoie - France  
542 051 180 RCS Nanterre

Finally, we improve energy efficiency in all aspects of our business by continuing our efforts to reduce greenhouse gas emissions at our facilities and providing solutions (products and services) that encourage responsible energy use by our customers.

These actions led by Total contribute to the collective approach needed to tackle the climate change challenges. They are aligned with the international climate regime and based on decisions adopted by States Parties to the United Nations Framework Convention on Climate Change towards the "below 2°C" target.

The States' commitment is decisive in meeting the climate change challenge and they have a key role to play in realizing the energy transition. Total supports the adoption by States of regulation addressing this challenge. The Group was a leader in the energy sector during the COP21, and took heed of the call by the international community in favor of the adoption of the Paris Agreement and has indeed been part of this momentum as a global business leader.

Within this regulatory framework and the implementation measures shaped by governments, Total invests in research and development to design low-carbon solutions.

As an international energy company, Total has always been guided by the observance of laws and regulations applicable to its activities, which govern the conduct of its industrial operations and its product specifications.

In view of the foregoing, we consider that Total cannot be held liable for the consequences of climate change. Even if Total fully understands the concerns you have for the future of the community of the Highlands, we cannot respond favorably to your request for Total to pay a share of the estimated costs which would be incurred by this community due to climate change.

We remain open to dialogue should you wish to further discuss our strategy and actions regarding energy and climate.

Yours sincerely,



Manoelle Lepoutre  
Senior Vice-President Civil Society Engagement